

Message Text

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ORIGIN ARA-20

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DRAFTED BY ARA/ECP:EMCOHEN:JD

APPROVED BY ARA/ECP:WEKNEPPER

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R 131728Z MAY 74

FM SECSTATE WASHDC

TO MALCOLM LIPSCOMB 1050 MATTHEWS AVE JACKSON MISS 39209

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FOLLOWING TELEGRAM RECEIVED FM AMEMBASSY SAN SALVADOR
MAY 9TH. QUOTE:

SUBJ: EL SALVADOR'S 6TH INTERNATIONAL FAIR

1. BY JOINT AGREEMENT THE EMBASSY IS HANDLING ARRANGEMENTS FOR
A JOINT EMBASSY US PRIVATE ENTERPRISE PARTICIPATION AT EL
SALVADOR'S 6TH INTERNATIONAL FAIR, NOVEMBER 8-25, 74.

2. IN EARLY APRIL MANUEL DE LUCCA RESERVED FOUR STANDS IN HIS
AND YOUR NAME FOR AS MANY MISSISSIPPI FIRMS, THE NAMES OF WHICH
HE SAID WOULD BE PROVIDED LATER (HE ACTUALLY ASKED FOR EIGHT).

3. ON MARCH 28, AT A MEETING AT THE EMBASSY AT WHICH ALL
VERBALLY-COMMITTED ENTERPRISES WERE PRESENT, DE DUCCA REAFFIRMED
HIS PREVIOUS COMMITMENT IN BOTH YOUR NAMES. HE PROMISED THAT THE 40
PERCENT DOWNPAYMENT REQUIRED BY CONSENSUS, (40 PERCENT OF US \$1,200
PRIOR TO THE APRIL 30 ESTABLISHED DEALINE, WOULD BE HONORED
EITHER BY HIMSELF OR YOU, SINCE HE MIGHT BE TRAVELING
AT THAT TIME.

4. IN RESPONSE TO A PAYMENT REMINDER SENT BY ME RECENTLY, I
RECEIVED A LETTER FROM MRS. DE LUCCA-ACTING ON BEHALF OF
HER ABSENT HUSBAND, IN WHICH THE RESPONSIBLLITY FOR PAYMENT
IS NOW PLACED SOLELY ON YOU.SINCE THE APRIL 30 DEADLINE
HAS PASSED AND BEFORE CANCELLING THE FOUR RESERVATIONS MADE
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BY MANUEL DE LUCCA FOR BOTH OF YOU, I WOULD LIKE TO KNOW ASAP

IF YOU ARE PREPARED TO HONOR THIS PLEDGE.
EM COHEN, ARA/ECP, DEPT OF STATE WASHINGTON, D.C.

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